

# Mary Katherine Stern

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**EDUCATION** The University of Georgia      Athens, GA

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Fashion Merchandising, Product Development and Design

Graduation: May 2026

GPA: 3.37/4.0

## PROFESSIONAL EXPERIENCE

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### Onward Reserve

Athens, GA

*Bartender/Manager*

August 2023-May 2026

- Enhanced social and networking skills through connecting with and creating new loyal customers
- Adapted to chaotic environments, and gained the ability to be successful in these situations
- Developed problem solving skills in situations where quick solutions are required

### The Village Club

Cherry Hills, CO

*Life Guard*

May 2018 – August 2023

- Promoted to manager (2020)
- Skills with chemicals, first aid certification, management of employees
- Fostered a healthy work environment and executed multiple successful seasons

*Server in Cafe*

- Skills with serving and communication

*Swim Coach*

- Promoted to manager (2020)
- Facilitated the education and safety of children age two through eighteen in pools and aquatic environment

### Wish Boutique

Denver, CO

*Sales Staff*

May 2022 – August 2022

- Created social media advertisements on a multitude of platforms
- Participated in the interviewing and hiring of employees
- Coordinated the displays and ambiance of the store
- Motivated consumers to make purchases with customer service and people skills

## INTERNSHIP EXPERIENCE

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### Lady Pipa

Madrid, Spain

*Intern*

February 2025 – May 2025

- Consulted a Spanish Brand on American Advertising
- Worked in social media marketing and trend prediction
- Translating and editing between Spanish and English
- Work in product sourcing and seasonal collection shoots

### Wish Boutique

Denver, CO

*Intern*

May 2022 – August 2023

- Learned about the process of procuring stock through market
- Improved skills in retail strategy and marketing decision making
- Developed skills in running a fashion company

### Mariel

Denver, CO

*Intern*

December 2022 – January 2023

- Enhanced about a private label brand
- Discovered the importance of exclusive producer-retailer relationships

## SKILLS & INTERESTS

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### Technical Skills:

- Skills in Canva, Microsoft Excel, Procreate, and Adobe Lightroom
- Email and social media marketing
- Stocking, replenishing, and display